Appraisal of Mineral Property Conservation Easement Donations

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 Frenzy of conservation easement donations in Colorado by 2005

• For income tax deductions and lucrative state tax credits



#### Crackdown by:

- IRS
- Department of Revenue
- Colorado Appraiser Board

# How it works

- Non-cash charitable donation
- Preservation purpose required
- Donate interest in the real estate to an approved conservation trust
- Donate irrevocable perpetual easement

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- Mineral related conservation easements typically prohibit all real estate and mining development.
- Typical Conservation Purposes:
  - preserve natural setting
  - Wildlife migration path preservation

#### Concepts

- Before and After Donation Appraisals
  - Subtract the After Donation Value from the Before Value
- Highest and Best Use generally changes with the donation
- A Certified General Appraiser with appropriate conservation easement education signs

Considerations Required by Treasury Regulations

- Contiguous Family-owned parcels
  - -2 generations above and below
  - -Business control included
- Potentially enhanced parcels, whether or not contiguous
- Quid pro quo or incidental benefits

# **Example Cases**

- 1. River Gravel
- 2. Dimension Stone
- 3. Industrial Mineral
- 4. Regulators